## Regional Planning for Economic Development

Comprehensive Economic Development Strategy (CEDS), EDA, and South Dakota's Planning Districts

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### **Economic Development** Administration

- United States Department of Commerce
- Six Regional Offices

### Mission







### **Prepare and Catalyze Local & Regional ED** Initiatives





### 2022 Investments South Dakota

KEY	PROGRAM	# OF GRANTS	EDA FUNDS
	Economic Adjustment Assistance Challenge	2	\$2,331,216
	Partnership Planning	2	\$363,000
	Public Works	1	\$1,077,350
	ARPA Statewide Planning	1	\$1,000,000
	Travel, Tourism and Outdoor Recreation	3	\$5,643,796
	Build Back Better Regional Challenge	2	\$22,669,859
	Good Jobs Challenge	1	\$5,000,000
	Economic Adjustment Assistance Regular	1	\$438,355
	Indigenous Communities Challenge	3	\$1,571,052
	CARES Act	1	\$3,676,335
	Build to Scale	1	\$748,036
	TOTAL	18	\$44,518,999



## **Upcoming Opportunity**

\$57MM Regional Office Disaster Funding Supplemental

#### **Resilient Infrastructure**







### **South Dakota Contacts**

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# South Dakota Planning and Development Districts



**Planning District Role(s) in Community/Economic Development** Application Packaging (hundreds of proposals per year) Project Administration (red tape management) Planning and Research (zoning, surveys, studies, policy) Technical and Financial Specialties (TIFs, GIS, Direct Lending – SBA/RLFs) Program Support and Promotion (state) and federal infrastructure programs)

Relationships The Districts have working relationships with ... All major infrastructure funding entities Water development entities (rural water systems, water development districts, etc.) Majority of other regional or statewide organizations that have community/economic development

interests

Local Development Organizations

State and Federal entities

## **CEDS Process and Outcomes**

#### Engaging stakeholders

- Having the correct players at the table
- Utilizing existing networks
  - Don't recreate the wheel
- Gathering meaningful information
  - Example: needing housing but getting another Dollar General
- Learning from past mistakes or shortcoming
  - PD's have experienced staff who can often spot negative outcomes before they arise
  - Ex: developing in high risk areas; moving forward with the cheapest alternative; granting variances; etc.
  - Its okay to be "exclusive." Stop treating development like a means to an end.

## Inventory of Assets (SWOT)

- Strengths are a region's relative competitive advantages (e.g., industry supply chains and clusters, extensive port, rail, and broadband assets, specialized workforce skills, higher education levels, collaboration among stakeholders) and often are internal in nature.
- Weaknesses are a region's relative competitive disadvantages (e.g., a risk-averse or change-resistant regional culture), also often internal in nature.
- Opportunities are chances or occasions for regional improvement or progress (e.g., expansion of a biosciences research lab in the region), often external in nature.
- Threats are chances or occasions for negative impacts on the region or regional decline (e.g., several companies in the region considering moving to lower-cost areas of the state), also often are external in nature.

## **EDA Projects**

SDSU (2007 and 2010) Innovation Center \$2.5m / \$1m
SDSU (2022) Bioproducts Lab \$ 1.9m



# EDA PROJECTS



## **EDA Projects**

#### Lake Norden - \$969,000



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#### Agropur - Lake Norden, SD | Drone Flyover



ISG Inc.



## **EDA Projects**

### Watertown (2022) Calvin Industrial Park \$1.1m



# QUESTIONS